

Sampling Kangen Water™

Distributor – Top Section

Prospect – Bottom Section

1. Commit to providing the prospect with FRESH Kangen Water™ every 2 – 3 days for the next 2 – 4 weeks. Remember, until the prospect starts calling you requesting more water, you need to directly service this potential account by bringing the water to them.
2. Be available to answer questions or provide refills when needed. Remember, you want to get your prospect used to having and drinking the water. Don't let them run out of water during the sampling period.
3. Follow-up, follow-up, follow-up! Call your prospect between refills to check on progress and effect. Make sure they are not experiencing severe detox. If they are, have them stop drinking the water immediately and replace it with a lower pH level. If your prospect is starting to notice positive results, drop a few hints about purchasing their own machine.
4. Give your prospect materials to review, so they can better understand what the water is doing and why it is doing it.
5. One they are sampling the water, getting your prospect to attend a live presentation / live demo is what you are ultimately trying to accomplish. This will allow them to completely understand the water and the machine. It will also allow them to talk to and meet others that have benefited from Kangen Water™.

(Cut on the dotted line and give the bottom section to your prospect)

Getting The Most From Your Kangen Water™ Samples

1. Really give the water a chance to work. Commit to drinking the water for the next 2 – 4 weeks. STOP drinking sodas, sports drinks, flavored waters and bottled water during this time. Remember, just one 8 oz. soda will counteract the beneficial effects of an average sized person drinking 3 days worth of Kangen Water™.
2. Continue to enjoy your water based beverages. You don't have to stop drinking your morning cup of coffee, your iced tea or even your orange juice from frozen concentrate. Just use the Kangen Water™ when making your favorite water based beverage. Helpful Hint: Reduce the amount of coffee grounds when brewing coffee,. The micro-clustering property of the Kangen Water™ will draw out more of the rich flavor from the coffee and give you a great tasting cup of coffee with less grounds!
3. Be aware that the Kangen Water™ can have a detoxifying effect. Properties of the water help to flush out toxins that have built up in your body. Detoxification will vary from person to person and normally lasts no longer than 1 or 2 days.
4. Let your Authorized Kangen Water™ Distributor know when you need more water. If you are out of water or if it has been longer than 3 days since your last refill, call them up and tell them you need a new batch. Keeping the water fresh is the best way to get the most benefit from your Kangen Water™ samples.
5. Enjoy Kangen Water™ and see how good it can feel to be hydrated and back in balance. Let your Authorized Kangen Water™ Distributor know how it is helping you and let them know when you are ready to own your own Kangen Water™ producing machine!